Leisure & Hospitality Sector

5,500

3,500

1.500



75.0% District resident employment for Mar. 2003 60.0%

(Right axis, in '000s) 45.0%

Labor Market ('000s): March 2003<sup>a</sup>

from 1 year ago

Private Employment ('000s): March 2003

|  | <u>D.C.</u> |           | Metro area |           |                         |       | 1 yr. change |       |
|--|-------------|-----------|------------|-----------|-------------------------|-------|--------------|-------|
|  | Level       | 1 yr. ch. | Level      | 1 yr. ch. |                         | Level | Amt.         | %     |
| Employed residents   | 286.4       | 1.4       | 2,744.2    | 40.3      | Manufacturing           | 2.8   | -0.4         | -12.5 |
| Labor force  | 305.7       | 1.6       | 2,845.2    | 37.0      | Construction            | 11.6  | 0.3          | 2.7   |
| Total wage and salary employment   | 663.7       | 3.3       | 2,806.0    | 26.4      | Wholesale trade         | 4.3   | 0.1          | 2.4   |
| Federal government   | 191.7       | 0.5       | 340.4      | 3.1       | Retail trade            | 16.9  | -0.1         | -0.6  |
| Local government   | 38.3        | -0.3      | 294.4      | 7.9       | Utilities & transport.  | 6.1   | -0.2         | -3.2  |
| Leisure & hospitality  | 48.6        | 1.9       | 226.8      | 6.6       | Publishing & other info | 25.4  | -0.6         | -2.3  |
| Trade  | 21.2        | 0.0       | 328.7      | 5.4       | Finance & insurance     | 19.6  | 0.1          | 0.5   |
| Services   | 287.1       | 2.2       | 1,052.2    | 20.4      | Real estate             | 11.3  | -0.1         | -0.9  |
| Other private  | 76.8        | -1.0      | 563.2      | -17.0     | Legal services          | 34.6  | -0.2         | -0.6  |
| Unemployed   | 19.3        | 0.2       | 101.0      | -3.3      | Computer & scientific   | 27.2  | 1.2          | 4.6   |
| New unempl. claims (state program  | 1.6         | -0.1      |            |           | Other profess, service  | 33.9  | 0.4          | 1.2   |
| Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES); |             |           |            |           | Management & admin.     | 43.2  | 0.0          | 0.0   |
| not seasonally adjusted  |             |           |            |           | Education               | 38.4  | 0.3          | 0.8   |
|  |             |           |            |           | Health care             | 54.5  | 0.5          | 0.8   |

up 1,400 (0.5%) from 1 year ago

|                     |          |           |           |              |                    | Health care         | 54.5  | 0.5  | 8.0  |
|---------------------|----------|-----------|-----------|--------------|--------------------|---------------------|-------|------|------|
| D.C. Hotel Industry | b        |           | Airport   | Passenger    | rs°                | Organizations       | 49.1  | 0.2  | 0.4  |
| Mar. 2003           | Amt.     | 1 yr. ch. | Mar. 2003 | Amt.('000) 1 | yr. % ch.          | Accomodations       | 14.3  | 0.5  | 3.6  |
| Occupancy Rate      | 75.3%    | -1.9      | Reagan    | 1,206.0      | 10.4               | Food service        | 28.1  | 0.6  | 2.2  |
| Avg. Daily Room Rat | \$161.49 | \$8.95    | Dulles    | 1,360.4      | -5.2               | Amuse. & recreation | 6.2   | 0.8  | 14.8 |
| # Available Rooms   | 25,624   | 282.0     | BWI       | 1,575.8      | -5.4               | Other services      | 6.2   | -0.2 | -3.1 |
|                     |          |           | Total     | 4,142.2      | -1.20 <sup>d</sup> | Total               | 433.7 | 3.1  | 0.7  |

<sup>&</sup>lt;sup>b</sup> Source: Smith Travel Research <sup>c</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority d weighted average

Source: DOES, preliminary; Detail may not add due to rounding.

## Revenue

- FY 2003 (thru Apr.) sales & use tax collections up 3.8% from 1 year ago
- FY 2003 (thru Apr.) total tax collections up 7.2% from 1 year ago



a Adjusted to exclude large one-time events and for changes in processing flows between FYs that distort current underlying economic trends.

This does not, therefore, report actual yearover-year revenue growth for the budget <sup>b</sup> Includes sales taxes allocated to the

\*\*\* Not meaningful due to payment timing or processing factors.

## **Adjusted General Fund** Revenue Collections<sup>a</sup>

|   | year-to-date % change |                 |  |  |  |  |  |
|---|-----------------------|-----------------|--|--|--|--|--|
|   | FY 2003               | FY 2002         |  |  |  |  |  |
|   | (Oct 02-Apr 03)       | (Oct 01-Apr 02) |  |  |  |  |  |
| Property Taxes                            | 22.0                  | 9.5             |  |  |  |  |  |
| General Sales <sup>b</sup>                | 3.8                   | -8.0            |  |  |  |  |  |
| Individual Income                         | -0.5                  | -12.2           |  |  |  |  |  |
| Business Income                           | 3.8                   | -17.1           |  |  |  |  |  |
| Utilities                                 | 19.9                  | 15.1            |  |  |  |  |  |
| Deed Transfer                             | 49.9                  | 14.6            |  |  |  |  |  |
| All Other Taxes                           | -3.0                  | 20.4            |  |  |  |  |  |
| Total Tax Collection                      | 7.2                   | -3.3            |  |  |  |  |  |
| Addenda:                                  |                       |                 |  |  |  |  |  |
| Indiv. Inc. tax withholding               |                       |                 |  |  |  |  |  |
| for D.C. residents                        | 4.0                   | -2.3            |  |  |  |  |  |
| Sales tax on hotels and                   |                       |                 |  |  |  |  |  |
| restaurants allocated                     |                       |                 |  |  |  |  |  |
| to Convention Center                      | 9.4                   | -10.1           |  |  |  |  |  |
| Source: D.C Office of Tax and Revenue and |                       |                 |  |  |  |  |  |
| Office of Re                              | search and Anal       | ysis            |  |  |  |  |  |

## People & Economy 11.0% D.C. unemployment rate for Apr.: 7.3%, up from 6.5 % last month, up from 6.5% 1 year ago3.0%

Home mortgage interest rate for Apr.: 5.8%, same as last month, down from 7.0% 1 year ago

| U.S. GDP  | % change f               | or yr. ending          | CPI                     | % change for | or yr. ending | D.C. Po     | oulation        |              |           |
|---|--------------------------|------------------------|-------------------------|--------------|---------------|-------------|-----------------|--------------|-----------|
| Source: BEA                                       | 1 <sup>st</sup> Q 2003   | 4 <sup>th</sup> Q 2002 | Source: BLS             | Mar. 2003    | Jan. 2003     | Source: Cer | nsus            | Level        | 1 yr. ch. |
| Nominal   | $3.6^{\dagger}$          | 4.3                    | U.S.                    | 3.0          | 2.6           | Estimate    | for:            |              |           |
| Real  | 2.0 <sup>†</sup>         | 2.9                    | D.C./Balt. metro area   | 3.6          | 3.3           | July 1      | 2000            | 571,646      | 1,433     |
| Personal Income                                   | <b>)</b> a               |                        |                         |              |               | July 1      | 2001            | 573,822      | 2,176     |
| Source: BEA                                       | % change f               | or yr. ending          | Unemployment R          | ate °        |               | July 1      | 2002            | 570,898      | -2,924    |
| Total Personal Incom-                             | e 4 <sup>th</sup> Q 2002 | 3 <sup>th</sup> Q 2002 | Source: BLS             | Apr. 2003    | Mar. 2003     |             |                 |              |           |
| U.S.  | 4.0                      | 2.9 <sup>†</sup>       | U.S.                    | 6.0          | 5.8           | Compone     | ents of Chan    | ge from July | 1, 2002   |
| D.C.  | 4.4                      | 3.7 <sup>†</sup>       | D.C.                    | 7.3          | 6.5           | Natural     | Births          | +8,263       | Total     |
| Wage & Salary Portion of Personal Income Interest |                          | Interest Rates         | National                | Average      |               | Deaths      | -5,773          | +2,490       |           |
| U.S.  | 2.4                      | 1.1 <sup>†</sup>       | Source: Federal Reserve | Apr. 2003    | Mar. 2003     | Net Migr.   | Net Int'l       | +4,517       |           |
| Earned in D.C.                                    | 5.0                      | 4.1 <sup>†</sup>       | 1-yr. Treasury          | 1.3          | 1.2           |             | Net Dom.        | -10,059      | -5,542    |
| Earned by D.C. res'd                              | b 3.9                    | 3.1 <sup>†</sup>       | Conv. Home Mortgage     | 5.8          | 5.8           | Net Chang   | ge <sup>d</sup> |              | -2,924    |

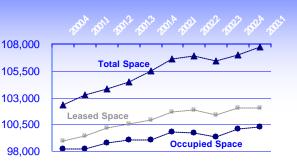
Housing & Office Space Commercial

ommercial Office Space (in 000s of sq ft)

Single family homes sales for 1<sup>st</sup> Q 2003 increased 8.5% from 1 year ago

<sup>b</sup> estimated <sup>c</sup> seasonally adjusted

Leased office space available for sublet decreased 9.9% from 4<sup>th</sup> Q 2002



<sup>d</sup> Includes federal resident employee movement (military/civilian) and the statistical residual

District of Columbia

| <b>Housing Sales</b>      |                        |             | D.C. Housing Permits Issued |                        |                     | D.C. Commercial Office Space  |                        |            |  |
|---------------------------|------------------------|-------------|-----------------------------|------------------------|---------------------|-------------------------------|------------------------|------------|--|
| Source: MRIS <sup>a</sup> | 4 Qs ending            | 1 yr. % ch. | Source: U.S. Census Bure4   | Qs ending              | 1 yr. ch.           | Source: Delta Associates      |                        |            |  |
| Completed contracts       | 1 <sup>st</sup> Q 2003 |             |                             | 1 <sup>st</sup> Q 2003 |                     | Vacancy Rate (%)              | 1 <sup>st</sup> Q 2003 | 1 qtr. ch. |  |
| Single family             | 5,585                  | 8.5         | Total housing units         | 2,156                  | 1,411               | Excl. sublet space            | 5.3                    | 0.7        |  |
| Condo/Co-op               | 3,277                  | 15.5        | Single family               | 375                    | 215                 | Incl. sublet space            | 7.0                    | 0.5        |  |
| Prices (\$000)            | 1 <sup>st</sup> Q 2003 | 1 yr. % ch. | Multifamily (units)         | 1,781                  | 1,196               |                               |                        |            |  |
| Single family             |                        |             | Class A Market R            | ate Apt. R             | entals <sup>d</sup> | Inventory Status <sup>e</sup> | 1 <sup>st</sup> Q 2003 | 1 qtr. ch. |  |
| Median <sup>b</sup>       | \$260.0                | 6.1         | Source: Delta Associates    | 1 <sup>st</sup> Q 2003 | 1 yr. ch.           | Total Inventory               | 107.8                  | 0.8        |  |
| Average <sup>c</sup>      | \$357.9                | -2.1        | Apartment units currently   |                        |                     | Leased space <sup>f</sup>     | 102.0                  | -0.0       |  |
| Condo/Co-op               |                        |             | under construction          | 4,722                  | 2,243               | Occupied space <sup>g</sup>   | 100.2                  | 0.2        |  |
| Median <sup>b</sup>       | \$248.0                | 18.1        | Add'l planned units likely  |                        |                     | Under construction            |                        |            |  |
| Average <sup>c</sup>      | \$282.5                | 24.5        | within next 36 months       | 1,639                  | -574                | or renovation                 | 5.8                    | 0.2        |  |

poplitan Regional Information System as reported by the Greater Capital Area Association of Realtors b Median for Mar. c 1st quarter average restment grade units, as defined by Delta b In million square feet b Calculated from vac. rate excl. sublet b Calculated from vac. rate excl.